



2025 PHYSICIAN SUMMIT - EMBASSY SUITES LAS VEGAS - TENTATIVE AGENDA

*SOME CHANGES MAY OCCUR BUT NOT RELATED TO DAY OF ASSIGNED TALK

Pre-Recorded Lectures

Nicky Perfect	<i>Lessons From the Frontline - Strategies for Difficult Conversations</i>
Diana Londono, MD	<i>Avoiding Burnout while Swimming in Choppy Waters, Tools to Celebrate Life</i>
Aaron Morgenstein, MD	<i>ChatGPT for Independent Physicians</i>
Holly Shen, MD	<i>Know What You Don't Know - Mitigating Risk in Locums</i>
Jennifer Wiggins	Key Malpractice Insurance Considerations for Locums, Independent Contractors, and Side-Hustles
Ernie Guerriero	Smart Investing: Exploring Traditional and Alternative Strategies
Daniel Hiltzik, CPA	The Physician's Guide to S-Corps: Tax Strategies & Compliance
Austin England	Strategic Planning for Contract Physicians
Stephan McKee	Tax Mitigation Based on Investments
Stephan McKee	Tax Mitigation Strategies for Locums Physicians
Robert Kluge, CFO	W-2 to 1099 Tax Optimization Masterclass
Aaron Morgenstein, MD	Negotiation Tactics: From Locums to Booking a Hotel Conference

Sunday April 13 - 5pm-8pm Welcome Reception

Cocktail Welcome:	WELCOME REMARKS FROM FLEXMEDSTAFF PHYSICIAN LEADS
Allison Snyder, MD	<i>Mentorship to Success</i>
Allison Kole, MD	<i>Shifts, Flights, and Sleepless Nights: Prioritizing Sleep Health for Locum Tenens</i>
Clifford Meyers, MD	<i>Empowering Healthcare Workers Amid Consolidation</i>
All Attendees	<i>The Quitting Chronicles: Open Mic</i>

Monday April 14 - 6am-12pm Lectures

****6-7:30 AM - "Shower Hour" - Lectures geared for beginners in Locums and Independent Physician Work**

7:30-Keynote Talk Nicky Perfect	The Art of Negotiation - A Hostage and Crisis Negotiator's Perspective
Alexis Hugelmeyer, DO	<i>Local Locums</i>
Corinne Rao, MD	<i>Direct Contracting for Non-Surgical Specialties</i>
Snack Break-10:30	<i>Speaker Panel: Direct Contracting</i>
Leah Bracknell	<i>Best Accounting Practices for the Independent Physician</i>
Alexis Gallati	<i>Top 5 Tax Tips for Self-Employed Physicians</i>
Winnie Liu	<i>How to Reduce Your Tax Burden for Physicians</i>
SPEAKER PANEL Q&A	<i>Time Permitting</i>

Tuesday April 15 - 6am-12pm Lectures

****6-7:30 AM - "Shower Hour" - Lectures geared for beginners in Locums and Independent Physician Work**

Natasha Bir, MD	<i>Transition Planning: How to Prepare for your Launch</i>
Maryal Concepcion, MD	<i>Incorporating the Business model of Direct Primary Care into Specialty Practices: The Future of Personalized Medicine</i>
Lena Samuel, MD MPH	<i>Financing Your Dream DPC Practice: From StartUp to Scale</i>
Grace Torres-Hodges, DPM MBA	<i>Your Practice as Your Patient: Prescribing Direct Care for Thriving Independence</i>
Snack Break-10:30	Q&A Morning Speakers
Dennis Hursh, JD	<i>Understanding FMV for Independent Physicians and Locums Physicians</i>
Steve May, CEO Foster Crown	<i>Don't be a VMS Victim - VMS Implications for Independent Physicians</i> <i>Lean and Clean Agency Q&A</i>
EXPERT PANEL	<i>VMS and Working With Locums Companies</i>

Tuesday Bonus Sessions

****To follow the end of regular sessions/Q&A**

Stuart Blackwood, MD Chris May, MD	<i>BRRRR Doctor: Ice-Cold Deals & Hot Renovations - Creative partnerships, ingenious renovations, and how a busy physician got started in the real estate game</i>
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Wednesday April 16 - 6am-12pm

****6-7:30 AM - "Shower Hour" - Lectures geared for beginners in Locums and Independent Physician Work**

Naomi Lawrence-Reid, MD	<i>Believing That you Deserve to Earn Real Money</i>
Sarah Tilford, MD	<i>Locums For New Grads</i>
Dipak Ramkumar, MD MS	<i>Credit Card Rewards Redeux - The Nitty Gritty of Maximizing Returns</i>
Amy Fogelman, MD	<i>From Medicine to the Courtroom: Becoming a Credible Expert Witness</i>
Suneel Dhand, MD	<i>Becoming an Influencer for Your Own Personal Brand</i>

Shower Hour Topics (6am - 7:30am via Live Zoom)

Monday Topics:	<i>General Locums Focus</i>
Aaron Morgenstein, MD	<i>1099 Physician Options for Health Insurance</i>
	<i>10 Items to Consider Before Starting a Locums Journey</i>
	<i>Basic Differences of 1099 and W2</i>
Holly Shen, MD	<i>Ways to Find Locums Opportunities: Agency and Direct</i>
	<i>Common Locums Pay Structures</i>
Tuesday Topics:	<i>Direct Contracting Focus</i>
Aaron Morgenstein, MD	<i>Handling the Locums Buyout Fees When Contracting Directly</i>
	<i>Malpractice Insurance Options for Direct Contracting</i>
	<i>Comparing W2 vs 1099 when Contracting Directly</i>
Holly Shen, MD	<i>5 Ways to Approach the Fair Market Value Barrier</i>
	<i>5 Questions to Ask an In-house Recruiter About the Job</i>
Wednesday Topics:	<i>Agency Focus</i>
Aaron Morgenstein, MD	<i>5 Key Clauses in an Agency's PSA</i>
	<i>Understanding Malpractice Insurance Through an Agency</i>
	<i>Understanding and Leveraging the 30-Day Notice with Agencies</i>
Holly Shen, MD	<i>Setting Ground Rules with Locums Recruiters</i>
	<i>Strategies to Advance Your Specialty with Recruiters</i>

